

ABDUL RAHMAN HASSANI

Personal information:

Address: Jeddah, KSA Birth : 1ST January, 1986 Cell-Phone :(+966)549802999 Email Address: alhassani_abd@hotmail.com

OBJECTIVE:

Pursue a successful career in the fields of sales and marketing; with a company that provides the chance for growth and career advancement allowing me to reach my full potential and be an active and productive member of its team.

EXPERIENCE:

* 2021	Shami Corner Foodstuff Co.	Ksa
Marketing Manager		
* 2018 - 2020	ANDALUSIA Health Group	Ksa
Marketing & Event Manger	r	
2016 - 2017	VERSACE	Ksa
Operation Manger		
Opening the first showRoom	m-KSA	
* 2015 - 2016	JUST CAVALL.	Ksa

Operation Manager

Opening the first showRoom - KSA

*2010 - 2011	Damat &Tween	Dubai - UAE
* 2011 - 2013 G.M Showroom	BERSHKA	ksa
* G.M ShowRoom		
* 2013 - 2015	ZARA	Ksa

Showroom manager

Job Description:

- Welcoming all the customers coming in the store and ensure that they got excellent customer service.
- Operating the cash till and handle all the payment.
- Merchandising and replenishing stock sold.
- Communicating with the team and the Manager as well.
- Informing all clients by phone about: new collection, sale
- Participating in stock count.
- Reporting to & coordinating with the sales manager regarding all promotions.
- Closing daily sales report.
- 2009 2010. Kickers' Syria

G.M Store

Kid-woman -Man

Job Description:

- Increase profits by expanding the distribution network and creating new outlets.
- Deciding on media campaigns and offers to be applicator in Hama.
- Implementing visual merchandising guidelines to insure the best possible visual impact and contribute to the increase of ales.

- Creating loss prevention strategies and overseeing their execution.
- Creating incentive plans for direct staff.
- 2005 2009 Adidas Syria
- * G.M Showroom

EDUCATION

- Diploma of Business Administration Marketing Specialisation.
- Advanced courses in Customer Service.
- Advanced Courses in Performance Management and Increasing Efficiency.
- Advanced Courses in Sales & Marketing of the International Institute

Of Meirc - Academy

Language

- Arabic : Mother language
- English

<u>SKILS</u>

- Advanced MS Office skills.
- Time Management
- Communication Skills.